

Manuscript version: Author's Accepted Manuscript

The version presented in WRAP is the author's accepted manuscript and may differ from the published version or Version of Record.

Persistent WRAP URL:

<http://wrap.warwick.ac.uk/146773>

How to cite:

Please refer to published version for the most recent bibliographic citation information. If a published version is known of, the repository item page linked to above, will contain details on accessing it.

Copyright and reuse:

The Warwick Research Archive Portal (WRAP) makes this work by researchers of the University of Warwick available open access under the following conditions.

Copyright © and all moral rights to the version of the paper presented here belong to the individual author(s) and/or other copyright owners. To the extent reasonable and practicable the material made available in WRAP has been checked for eligibility before being made available.

Copies of full items can be used for personal research or study, educational, or not-for-profit purposes without prior permission or charge. Provided that the authors, title and full bibliographic details are credited, a hyperlink and/or URL is given for the original metadata page and the content is not changed in any way.

Publisher's statement:

Please refer to the repository item page, publisher's statement section, for further information.

For more information, please contact the WRAP Team at: wrap@warwick.ac.uk.

The association between gambling and financial, social, and health outcomes in big financial data

Naomi Muggleton^{1,2,3*}, Paula Parpart^{2,3,4}, Philip Newall^{5,6}, David Leake³, John Gathergood⁷, Neil Stewart²

¹*Department of Social Policy and Intervention, University of Oxford, Oxford, UK*

²*Warwick Business School, University of Warwick, Coventry, UK*

³*Applied Science, Lloyds Banking Group, London, UK*

⁴*Department of Experimental Psychology, University of Oxford, Oxford, UK*

⁵*Warwick Manufacturing Group, University of Warwick, Coventry, UK*

⁶*School of Health, Medical and Applied Sciences, CQUniversity, Melbourne, Australia*

⁷*School of Economics, University of Nottingham, Nottingham, UK*

* Corresponding author: Naomi Muggleton (naomi.muggleton@spi.ox.ac.uk; ORCID linked to account on Manuscript Tracking System).

Gambling is an ordinary pastime for some people, but is associated with addiction and harmful outcomes for others. Evidence of these harms is limited to small sample, cross-sectional self-reports, such as prevalence surveys. We examine the association between gambling as a proportion of monthly income and 31 financial, social, and health outcomes using anonymous data provided by a UK retail bank, aggregated for up to 6.5 million individuals over up to seven years. Gambling is associated with higher financial distress and lower financial inclusion and planning, and negative lifestyle, health, well-being, and leisure outcomes. Gambling is associated with higher rates of future unemployment, physical disability, and, at the highest levels, substantially increased mortality. Gambling is persistent over time, growing over the sample period, and has higher negative associations among the heaviest gamblers. Our findings inform the debate over the relationship between gambling and life experiences across the population.

Gambling has existed for millennia in a variety of forms¹. New gambling markets continue to emerge in many countries, including the United States, where a recent Supreme Court ruling deemed sports betting to be legal in every state². In 2019, in the UK (the context for this study) over 24 million individuals collectively lost over £14.5bn to bookmakers, casinos, lotteries, and other gambling platforms³. The UK public's gambling losses have steadily increased over recent years, as mobile and online technologies make gambling more available than ever before⁴. Advertising has also increased gambling's visibility since 2007⁵ with, for example, one in six adverts shown during the broadcaster ITV's programming for the 2018 FIFA World Cup promoting gambling⁶ — an event that led to calls from some community and policy leaders for greater regulation⁷. This is an example of what some public health researchers have called the 'gamblification of sport'⁸. Yet the scientific and policy communities have highlighted the lack of reliable data available and the need for studies that examine the association between gambling and personal outcomes, including lifestyle and well-being, using objective data^{9–12}.

We analyse gambling behaviour via detailed, anonymous, individual-level financial transaction data from millions of customers of the UK's largest retail bank, Lloyds Banking Group (LBG). Our largest dataset tracks approximately 6.5 million people, or around 10.6% of the UK population, over a period of seven years. Big financial transaction data provide a unique view of individual-level gambling behaviour, consisting of the full spread of electronic payments to gambling platforms, which allows us to identify the distribution (who, when, and for how long) of gambling and its associated outcomes across a national population. Gambling's relationship with financial (e.g., savings and debt) and non-financial outcomes (e.g., spending on hobbies, social activities, and night-time online spending), can all be inferred objectively and analysed alongside information on gambling behaviour. We also measure longer-term outcomes, including transitions into unemployment, disability, and mortality. This view of individual outcomes is rivalled only by what a state monopolist could see—it cannot be seen in gambling firms' data, self-reported survey data, or the aggregated data reported by firms, industry groups, and regulators.

This observational study documents gambling in the UK with large-scale objective data. Previous approaches had to rely primarily on self-report surveys and smaller sample sizes¹³. For example, the UK ran three waves of the British Gambling Prevalence Survey in 1999, 2007, and 2010, considered by expert witnesses in a recent government select committee as the best national

data on UK gambling¹⁵. The 2010 survey used a sample of 7,756 respondents, or approximately 0.01% of the then UK population¹⁶. This survey estimated that between 0.7% and 0.9% of the then UK population met diagnostic criteria for disordered gambling, although this estimate is based on less than 100 cases, as is typical in prevalence surveys given population base-rates¹⁷. It has been argued that these base-rates may be understated if gamblers hide or cover-up their gambling when filling out these surveys¹⁴. Prevalence surveys also ask respondents to self-report their gambling involvement and expenditure. However, it has been demonstrated that disordered gamblers cannot self-report their gambling expenditure reliably¹⁸, that memory biases are an established feature of disordered gambling¹⁹, and that prevalence surveys may struggle to recruit sufficient disordered gamblers given population base-rates¹⁷. Similar²⁰, or smaller sample sizes^{21,22}, have so far been used to examine the relationship between gambling and mortality. A further advantage is that transaction data take the form of individual-level panels which follow the same individual over time. To date, the majority of gambling research is cross-sectional in nature, with a comparative lack of longitudinal studies²³—which exhibit increased levels of attrition amongst disordered gamblers²⁴. By comparison, our big financial transaction data approach unobtrusively follows a random sample drawn from a significant fraction of the banked UK population.

The empirical gambling-related harm literature has added a focus on the negative consequences associated with gambling, but is also limited by a focus on cross-sectional self-report surveys^{25–28}. Thus far, there have been two main attempts to create conceptual frameworks to better understand the multidimensional nature of the relationship between gambling and individual outcomes^{29,30}. Langham et al.²⁹ derived a list of 72 distinct “harms”, covering financial, relationship, psychological, health, work, study, and social deviance harms. Later research has shown that these harms differ markedly with respect to prevalence, with financial harms being the most prevalent and social deviance harms the least prevalent³¹. Wardle et al.³⁰ conceptualised gambling-related harm as affecting economic resources, relationships, and health, with harms potentially having persistent effects through time, and being felt beyond individuals and across wider communities. Moreover, there is a current debate about the extent to which gambling harms are concentrated amongst disordered gamblers^{32,33}, versus the overall impact of harm felt amongst the larger group of lower-risk gamblers³¹.

We contribute to this literature with a data-driven approach. Our analysis focuses on quantifying the association between gambling and personal outcomes. The evidence we present raises questions of causation and the mechanisms by which associations arise, which are topics for future work.

Results

Levels of gambling

We used a random sample (Sample 1) of 102,195 customers active in each month of 2018. The unit of analysis in this panel data sample is an account calendar month. To identify gambling

transactions, we relied on the pre-existing gambling category in the Bank’s typography of transactions, which includes various forms of gambling such as offline and online bookmakers, casinos, lotteries, and other providers. Cash gambling and gambling at other types of retailers (e.g., a lottery ticket at the supermarket) are not captured, and thus we are conservative in estimating total gambling.

Summary data in Table 1 reveal that 43% of individuals in the sample made at least one electronic gambling transaction in 2018. Among those who made at least one electronic transaction, the median number of transactions was 12 (mean = 56), with a median year spend of £125 (mean = £1,345), which is approximately a median of 0.5% of monthly spending (mean = 4%). The gap between the mean and median values highlight the highly skewed nature of gambling behaviour (see Supplementary Table 1). We define spend as the sum of all gambling transactions that were processed via a debit card or credit card. The distribution of spending has a long right-tail, with the top 10% of gamblers spending over £1,800 on gambling in the calendar year, close to 8% of their total spending.

Gambling and financial stress

Here we describe how gambling is associated with financial distress, financial inclusion, and financial planning in a random sample of active customers (Sample 1) (top rows of Figure 1). The unit of analysis in this sample is a calendar month. The measures of financial distress are: using an unplanned overdraft, missing a credit card payment, taking a payday loan, missing a loan repayment, and missing a mortgage repayment. Financial inclusion measures are: having a credit card, loan, or mortgage, credit card utilisation, and making a payment to a debt recovery agency. Financial planning measures are: holding insurance, paying down a mortgage, saving money, saving money in a tax-preferred savings account (known as an individual savings account (ISA) in the UK), and paying into a self-invested pension. A detailed description of all the outcome variables is contained in Supplementary Table 2, with summary statistics reported in Supplementary Table 1. The set of outcome variables shown includes all outcomes that were analysed.

In all of the binned scatterplots related to financial outcomes in Figure 1 (rows 1 – 3) the unit of analysis is one account calendar month. For each account month, we calculated the percentage of the individual’s total spend in that month devoted to gambling. Total spend was calculated by summing all outflows of cash across a given month, and included credit card, debit card, direct debit, and ATM transactions, but not internal movements of money (e.g., movement from a personal current account to savings account). The x -axis shows the percentile rank of this variable. Each panel contains 101 dots. The dot at 0% on the x -axis include account months in which the individual had zero gambling (not all individuals who gamble do so in each month of the sample period). That is, if a gambler had an account month where they did not gamble, he or she would be captured in the dot at 0%. Each of the remaining 100 dots represent one percentile of account months (typically 150–3,000 account months, depending on the sample size—see Supplementary Tables 4–6). Thus the dot at 1% represents the 1% of observations where gambling was lowest (but not zero) and the dot at 100% represents the 1% of observations where gambling was highest.

(The discontinuity between 0% and 1% results for technical reasons: selecting accounts with zero gambling selects accounts that were less likely to be active for other transactions.) The *y*-axis shows the mean value of the dependent variable at each percentile. For this analysis, the dependent variable is measured one month forward, to avoid a mechanical relationship whereby higher gambling mechanistically reduces the value of outcome variables related to spending due to individuals having less net income to spend on other items in months when more is spent on gambling. The lines are penalised cubic regression splines estimated directly from the underlying data with 95% confidence intervals.

Higher gambling is associated with a higher rate of using an unplanned bank overdraft, missing a credit card, loan, or mortgage payment, and taking a payday loan. A 10 percentage point increase in absolute gambling spend is associated with an increase in payday loan uptake by a 51.5% (so, for example, 0.97% of those with 0% of spending on gambling have a payday loan, but 1.47% of those with 10% of spending on gambling have a payday loan, an increase of 51.5%) and the likelihood of missing a mortgage payment by 97.5% (Supplementary Table 3). In all reported cases, the effect of a 10 percentage point increase in absolute gambling spend are reported after controlling for age, gender, and annual income.

Gambling is associated with lower rates of holding a credit card, loan, or mortgage, higher utilisation of credit card balances, and a higher likelihood of the individual being subject to debt collection by bailiffs. A 10 percentage point increase in absolute gambling is associated with an increase in credit card utilisation by 11.2% and bailiff interaction by 8% (Supplementary Table 3). Conversely, higher gambling is associated with smaller spends on insurance and mortgage repayments, smaller total savings, and smaller pension contributions. For many of the outcome variables, the association with gambling is notably stronger at high percentile ranks approximately above the 75th percentile (which equates to approximately 3.6% of total monthly expenditure). This suggests the relationship between gambling and many of the harmful outcomes is stronger when the individual is devoting a relatively large share of total monthly spending to gambling.

We conducted regression analyses, employing an ordinary least squares regression estimator in a specification that controlled for age, gender, and income in addition to gambling as a percentage of monthly spend (all variables entering linearly, together with a constant term). All statistical tests were two-sided. The coefficients on the gambling covariates, together with 95% confidence intervals and marginal R^2 , are reported in Supplementary Table 3 (with the full regression estimates reported in Supplementary Tables 4–6).

Gambling, lifestyle, and well-being

Outcomes associated with gambling extend beyond the purely financial (bottom rows of Figure 1). The wider themes are lifestyle (spend on fast food, gaming, bars, tobacco, and off licences), health and well-being (spend on prescriptions, self-care, fitness, and night-time spending between 1am and 5am), and leisure and interests (spend on hobbies, social activities, education, and travel), which are analysed in a random sample of active customers (Sample 1), where the unit of anal-

ysis is a calendar month. Results show a negative association between gambling and self-care, fitness activities (e.g., gym membership), social activities, and spending on education and hobbies. There is also an association between gambling, social isolation, and night-time wakefulness—individuals spending more on gambling travel less and are more likely to spend at night. A 10 percentage point increase in absolute gambling equates to a 11.5% increase in nights awake and 9% reduction in social activities (Supplementary Table 3). The relationship between gambling on reduced socialisation is also seen in lower spend at bars and pubs. But higher levels of gambling are associated with lower off licence spending. The relation with fast food spend is more complex (see Supplementary Table 3 for regression coefficients, with the full regression estimates reported in Supplementary Tables 7–9). The coefficient estimates are precisely estimated and confirm the directional relations illustrated in Figure 1, with the exception being tobacco spend, for which the coefficient is not precisely estimated.

Gambling, unemployment, disability, and mortality

Here we describe medium-term associations with unemployment, disability, and mortality using data from all 6.5 million active customers in each month in 2013 (Sample 2). We tracked these individuals across the subsequent five years 2014–2019. We find that higher gambling is associated with a higher risk of future unemployment and future physical disability. The panel ‘Disability payments’ in Figure 1 restricts Sample 2 to individuals who were not receiving disability payments in 2013 and plots the relationship between the percentile rank of gambling spend as a percentage of monthly income and the likelihood of subsequently claiming disability payments over the period January 2014 to July 2019. The plot reveals a positive association (see Supplementary Table 10).

The panel ‘Unemployment’ in Figure 1 restricts Sample 2 to individuals who were employed in 2013 and plots the relationship between the percentile rank of gambling spend as a percentage of monthly income and the likelihood of subsequently experiencing at least one spell of unemployment over the period January 2014 to July 2019. The positive relationship is notably stronger at high levels of gambling, with employed individuals in the highest percentiles of gambling having a 6% likelihood of experiencing future unemployment (Supplementary Table 10).

We examined the relationship between gambling spend and mortality. We model mortality using survival analysis in adult males and females drawn from Sample 2. We fitted Cox proportional hazard models to the data, controlling for amount gambled, individual gender, and individual age. The model censors individuals who left the sample for reasons other than mortality. Figure 2 plots the Cox model fits, showing the relationship between levels of gambling, where gambling is expressed as a proportion of monthly income of 0%, 10%, 20%, or 30%. (Table 1 shows that the top 1% of gamblers gambled over 58% of their income in 2018.) The *x*-axis plots time in years (from January 2014) and the *y*-axis plots the survival probability. Plots are shown for men and women at three age points. For all groups, the survival probability is lower at higher levels of gambling. Information is not available on cause of mortality. The heaviest gamblers exhibit higher five-year mortality rates. For example, among 44-year-old women, gambling 30% of annual expenditure (relative to 0%) is associated with an increased chance of death from 50 in 10,000 (95%

CI [50, 51]) to 69 in 10,000 (95% CI [66, 72]), or by a factor of 1.37 (Supplementary Table 11). High levels of gambling are associated with a likelihood of mortality that is about one third higher, for both men and women, younger and older.

The time course of gambling

Gambling is also persistent over time, though individuals can transition into (and out of) high levels of gambling within a few months. We used a random sample of 101,151 customers active over all months from 2012–2018 (Sample 3). The top panel of Figure 3 illustrates the movement over time of individuals between levels of gambling. The analysis is centred on the year 2015, showing the levels of gambling that leads to and leads from 2015. Gambling is persistent, but some small fraction of individuals move from no gambling in 2012 to the highest levels in 2015 and some small fraction gambling at the highest level in 2015 have stopped in 2018. The bottom panel zooms in on the highest-spending gamblers to see whether they have always gambled heavily in the past. The sample comprises a subset from Sample 3 whose gambling was more than 10% of their total spending in Quarter 2 of 2015 (2,168 individuals). We find that, for example, three years earlier around half of the highest-spending gamblers were already gambling heavily, while only six months before, over 6.9% of these heavy gamblers were not gambling at all, highlighting the fast acceleration with which some individuals can transition into heavy gambling. In contrast, six months later 4.6% of heavy gamblers were not gambling at all. This asymmetry shows that gambling expenditure represents sticky behaviour.

Discussion

This paper demonstrates that financial transaction data can produce a view of gambling-related outcomes that is objective, longitudinal, and mass-scale. By comparison, prevalence surveys, which have dominated the view that academics and policy-makers have of gambling for the last 30 years, are self-report, cross-sectional, and largely small sample in nature¹³. We described the association between gambling and 31 outcome variables from the financial and wider social and health domains. Given that our data do not cover cash gambling transactions, or electronic transactions using third-party payment processors or another person's account details, the estimated effects of gambling expenditure on gambling-related harm are likely conservative. Our evidence complements existing approaches, which draw upon self-report surveys, case studies, or inferences from industry or aggregate-level statistics^{13,21,22,25–28,34–36} by relying on large-scale objective data. As such, the reported findings have implications for the future study of gambling epidemiology and public health.

This study contains some limitations that could be addressed with future research. First, and similarly to gambling prevalence surveys, we do not establish causality, which means that findings demonstrate associations that may reflect causality or comorbidity – both of which are of concern. Causality would indicate that higher levels of gambling increase one's risk of negative outcomes

like financial distress, social exclusion, disability, and unemployment. Comorbidity, however, would indicate that individuals who are susceptible to these negative outcomes due to other factors are more likely to be drawn to gambling. In reality the observed effects could result from a blend of causality and comorbidity, both of which have significant implications for policymakers and public health experts. Further work is needed to measure the extent to which gambling-related harm is driven by causal mechanisms and / or whether gambling firms increasingly target the most vulnerable members of society through advertising and the selection of store locations. Second, our methodology does not rule out the possibility of reverse causation, such that an increase in harm precedes an increase in gambling. To partially overcome this, we use measures of gambling at t_0 to predict outcomes at t_1 to exclude scenarios where, say, missing a credit card payment leads to an individual gambling as a means to pay off debt. Yet, as we have shown, gambling is highly persistent across time. As such, it is possible that gambling may co-occur, or be preceded by, negative life events. Third, we are unable to extend our analysis beyond a six year window of transactional data. It is possible that the breadth of harms associated with gambling, such as mortality, disability, or unemployment, might look different when analysed across a longer period of time. Fourth, the breadth of our analyses means that we cannot control for all social, economic, and political events that occurred in the 2012–2018 window of our study. Finally, our analyses were conducted among a sample of banked UK residents. Further work is needed to test the generalisability of our findings among other populations.

Nonetheless a longitudinal financial transaction approach informs the current gambling policy debate. Some argue that associations between gambling and negative outcomes exist primarily among a small group of disordered gamblers, who should be the focus of mitigating gambling-related harm^{32,33,37}. In support of this view, we find a number of negative outcomes such as nights awake, unemployment, and mortality, that increase markedly for the highest-spending gamblers. By comparison, others argue that the share of the population experiencing significant gambling-associated harms is broader than this small group of disordered gamblers^{26,31,34}, and that policy should be similarly broad-based. In support of that view, we find that more gambling is associated with more negative outcomes even at lower levels of gambling, and that individuals can rapidly transition between different levels of gambling. Overall, our findings suggest that policy makers may want to do more to efficiently detect and protect the highest-spending gamblers, while also attempting to control population levels of risk³⁸.

Methods

Ethical approval

The Privacy Risk and Impact Assessment Committee at LBG granted ethical approval for this study on aggregated, anonymous data as part of a strategy to help vulnerable customers. Upon opening an account, LBG customers consented for their data to be used for research: <https://www.lloydsbank.com/help-guidance/customer-support/privacy-explained/data-privacy>

html. The Humanities and Social Sciences Research Ethics Committee at the University of Warwick waived the requirement for an additional ethics review, as in cases where appropriate ethical review has already taken place at another collaborating institution, Warwick ethical review is not required in order to avoid unnecessary duplication.

Sample selection

Our sample contains a large subsection of the banked population of the UK. Of the 52.4m individuals in the UK, 1.5m (2.9%) were unbanked³⁹. Of the total adult population, our in scope sample was approximately 10.6% of the adult UK population. Owing to the diversity of outcome variables and timeframes analysed above, we required three distinct samples. We used LBG's definition of an active customer as an individual whose account(s) process at least twelve transactions per month. This definition was constructed independently of the authors and prior to the analysis commencing. It avoids including cases where individuals hold dormant bank accounts. The inclusion criteria also ensured that all individuals were aged 18 or older (the legal age for gambling in the UK) during the observation timeframe.

Multiple individuals can be assigned to the same bank account. But, for each account, we identify the primary account holder. We then source the transactions associated with that individual's debit card(s) and / or credit card(s). This means that, for a couple who share a bank account, only the primary account holder would be eligible for inclusion in our sample selection and only transactions enacted on his or her debit / credit card(s) would be tagged to the associated account. As such, whereas all transactions for a joint account appear together on a statement, within the data we can assign transactions to the individual who initiated it because transactions are marked with a card identifier (unique to the individual) as well as an account identifier.

Sample 1. Sample 1 consists of a random sample of all individuals who were active each month throughout 2018. In this sample, we required that individuals were aged 18+ at the beginning of 2018. Thus, Sample 1 is a random sample of individuals who held an active current account for each month in the calendar year 2018. Of the 5,394,933 individuals who met this criteria, we randomly selected 1/53th of customers, giving us a sample of 102,195 individuals. The unit of analysis in this sample is an account calendar month. Gambling behaviour was measured one month back to avoid a mechanical relationship between higher gambling spend and lower spend on other items, for a fixed monthly budget.

Sample 2. Sample 2 consists of a larger sample of all individuals in order to be able to detect comparatively rarer events over a six-year timeframe. This period was a time of relative stability in the UK, with no periods of economic recession or public health concerns. As such, we are confident that our analysis of mortality, unemployment, and disability are generalisable and not an artefact of the observation period. Our analysis could not be extended beyond this timeframe, as some sensitive data are deleted by the Bank beyond this window. To ensure that we were not

capturing dormant accounts, we required a sample of individuals who were active in 2013. But we did not select on account activity during our outcome window of 2014–2019, to allow for detection of our outcome variable (mortality) and control variable (individual leaving the bank). In this sample, we required that individuals were aged 18+ at the beginning of 2013. Sample 2 represents all individuals who held an active current account for each month in the calendar year 2013. The sample consisted of 6,515,557 individuals who were subsequently tracked between January 2014 and December 2018. The unit of analysis in this sample is an account calendar year. Gambling behaviour was measured and aggregated across 2013.

Sample 3. Sample 3 consists of a random sample of all individuals who were active each month throughout 2012–2018. In this sample, we required that all individuals were aged 18+ at the beginning of 2012. Hence, sample 3 is a random sample of individuals who held an active current account for each month from January 2012 to December 2018. Of the 5,281,778 customers who met this criteria, we randomly selected 1/52th of customers, giving us a sample of 101,151 individuals. The unit of analysis in this sample is account calendar month.

Measuring gambling behaviour

Gambling is measured by electronic transactions to gambling licensed firms identified by the Bank in its typology of transactions. A transaction is defined as any spending behaviour that occurs using a debit card or credit card. This includes electronic transfers to gambling platforms, online gambling transactions, and chip and pin or contactless in-store transactions, but neither cash transactions nor cheques. This was constructed independently of the authors and prior to the analysis commencing (the gambling category includes offline and online bookmakers, casinos, lotteries, and other providers). This measure underestimates total gambling, as it does not include cash gambling and transactions where gambling might occur through a general retailer (such as lottery tickets purchased as part of a supermarket shop). It also omits gambling in cases where an intermediate transaction to a payments platform (e.g., PayPal) is used to make a subsequent gambling transaction.

Variable construction

Our variables are a combination of account status flags within LBG (e.g., credit card arrears), sums over pre-existing categorisations of merchant transaction strings constructed independently by LBG (e.g., spending on fast food), or from transaction metadata (e.g., night-time expenditure inferred from time stamps on manual transactions). Our definition of transaction is the same as that outlined in the previous section (Measuring gambling behaviour). A detailed description of all the outcome variables is contained in Supplementary Table 2, with summary statistics reported in Supplementary Table 1. Data distribution was approximately normally distributed but this was not formally tested.

The set of outcome variables shown includes all outcomes that were analysed. In addition to those shown, we attempted to build the following measures, which could not be constructed and were therefore not analysed:

1. Divorce: infeasible given the limited information on marital status that can be inferred from transaction records.
2. Health spending: infeasible due to ambiguity over the purpose of specific health spends (e.g., distinguishing preventative health care spending from treatment costs). Therefore, we created the more clearly interpretable ‘self-care’ measure (Figure 1).
3. Number of public transport transactions: infeasible due to the ambiguity over interpretation of public transport spend. For example, whereas the frequency of public transport transactions may correspond to higher mobility in cities, it could also be a sign of poverty in rural areas.
4. Hospital spend / Number of NHS visits / Rent spend / Estate agent spend: infeasible due to the limited number of transactions that could be classified as such from transaction strings.

Robustness checks

Replication with only gamblers The regression analyses conducted in Supplementary Tables 4–10 are carried out on all individuals, and is not contingent upon whether they gambled during the observation period. But this raises important questions regarding the generalisability of our findings. As a robustness check we have replicated the analyses outlined in Supplementary Tables 4–10 in Supplementary Tables 12–18. Here we show that, of our 30 outcome variables, 28 findings are replicated among the only-gambler sample. The two exceptions are:

1. Gaming: inconclusive coefficient estimate in the full sample, $B = 0.017$ 95% CIs [-0.059, 0.094], $p = .658$, Supplementary Table 7) but negative coefficient estimate in the only-gamblers sample ($B = 0.090$ 95% CIs [0.016, 0.013], $p = .021$, Supplementary Table 15).
2. Tobacco: positive coefficient estimate in the full sample ($B = 0.35$ 95% CIs [0.030, 0.68], $p = .032$, Supplementary Table 7) but inconclusive coefficient estimate in the only-gamblers sample ($B = -0.35$ 95% CIs [-0.77, 0.056], $p = .090$, Supplementary Table 15).

Replication controlling for seasonal effects The unit of analysis in Supplementary Tables 12–18 is one calendar month. To control for the possibility of unaccounted-for associations between calendar months within individuals, we reran the analysis, adding clustered standard errors about the observation month (Supplementary Tables 19–24). Here we show that, of our 28 monthly outcome variables, all 28 replicate the findings observed in the main analyses.

Data availability statement

The data that support the findings of this study are available from LBG but restrictions apply to the availability of these data, which were used under license for the current study, and so are not publicly available. Data are available from the authors upon reasonable request and with permission of LBG.

Code availability statement

Data were extracted from LBG databases using Teradata SQL Assistant (Version 15.10.1.9). Data analysis was conducted using R (Version 3.4.4). The SQL code that supports the analysis is commercially sensitive and is therefore not publicly available. The code is available from the authors upon reasonable request and with permission of LBG. The R code that supports this analysis can be found at github.com/nmuggleton/gambling_related_harm. Commercially sensitive code has been redacted. This should not affect the interpretability of the code.

References

1. Schwartz, D. G. *Roll the Bones: The History of Gambling* (Winchester Books, 2013).
2. Supreme Court of the United States. Murphy, Governor of New Jersey, et al. v. National Collegiate Athletic Assn. et al. **138**, 1461 (2018). URL https://www.supremecourt.gov/opinions/17pdf/16-476_dbfi.pdf.
3. Gambling commission. Industry statistics (2019). URL <https://www.gamblingcommission.gov.uk/PDF/survey-data/Gambling-industry-statistics.pdf>.
4. Cassidy, R. *Vicious Games: Capitalism and Gambling* (Pluto Press, 2020).
5. Orford, J. *The gambling establishment: Challenging the power of the modern gambling industry and its allies* (Routledge, 2019).
6. Duncan, P., Davies, R. & Sweney, M. Children ‘bombed’ with betting adverts during world cup (2018). URL <https://www.theguardian.com/media/2018/jul/15/children-bombed-with-betting-adverts-during-world-cup>.
7. Hymas, C. Church of England backs ban on gambling adverts during live sporting events (2018). URL <https://www.telegraph.co.uk/news/2018/10/08/church-england-backs-ban-gambling-adverts-live-sporting-events/>.

8. McGee, D. On the normalisation of online sports gambling among young adult men in the uk: A public health perspective. *Public Health* **184**, 89–94 (2020).
9. Nature. Science has a gambling problem. *Nature* **553**, 379 (2018).
10. Gambling Commission. National gambling strategy (2019). URL <https://www.gamblingcommission.gov.uk/news-action-and-statistics/News/gambling-commission-launches-new-national-strategy-to-reduce-gambling-ha>
11. van Schalkwyk, M. C. I., Cassidy, R., McKee, M. & Petticrew, M. Gambling control: In support of a public health response to gambling. *The Lancet* **393**, 1680–1681 (2019).
12. Wardle, H., Reith, G., Langham, E. & Rogers, R. D. Gambling and public health: We need policy action to prevent harm. *BMJ* **365**, 11807 (2019).
13. Volberg, R. A. Fifteen years of problem gambling prevalence research: What do we know? Where do we go? *Journal of Gambling Issues* (2004).
14. Harrison, G. W., Lau, M. I. & Ross, D. The risk of gambling problems in the general population: A reconsideration. *Journal of Gambling Studies* 1–27 (2019).
15. Orford, J. & Wardle, H. Select committee on the social and economic impact of the gambling industry. uncorrected oral evidence: Social and economic impact of the gambling industry. (2019). URL <https://committees.parliament.uk/oralevidence/15/html/>.
16. Wardle, H. *et al.* *British gambling prevalence survey 2010* (2011).
17. Smith, G., Hodgins, D. & Williams, R. *Research and Measurement Issues in Gambling Studies* (Emerald, 2007). URL https://www.ebook.de/de/product/6369478/research_and_measurement_issues_in_gambling_studies.html.
18. Wood, R. T. & Williams, R. J. “how much money do you spend on gambling?” the comparative validity of question wordings used to assess gambling expenditure. *International Journal of Social Research Methodology* **10**, 63–77 (2007).
19. Toneatto, T., Blitz-Miller, T., Calderwood, K., Dragonetti, R. & Tsanos, A. Cognitive distortions in heavy gambling. *Journal of Gambling Studies* **13**, 253–266 (1997).
20. Wardle, H., John, A., Dymond, S. & McManus, S. Problem gambling and suicidality in england: secondary analysis of a representative cross-sectional survey. *Public health* (2020).
21. Karlsson, A. & Håkansson, A. Gambling disorder, increased mortality, suicidality, and associated comorbidity: A longitudinal nationwide register study. *Journal of Behavioral Addictions* **7**, 1091–1099 (2018).

22. Wong, P. W. C., Chan, W. S. C., Conwell, Y., Conner, K. R. & Yip, P. S. F. A psychological autopsy study of pathological gamblers who died by suicide. *Journal of Affective Disorders* **120**, 213–216 (2010).
23. LaPlante, D. A., Nelson, S. E., LaBrie, R. A. & Shaffer, H. J. Stability and progression of disordered gambling: Lessons from longitudinal studies. *The Canadian Journal of Psychiatry* **53**, 52–60 (2008).
24. Wohl, M. J. & Sztainert, T. Where did all the pathological gamblers go? gambling symptomatology and stage of change predict attrition in longitudinal research. *Journal of Gambling Studies* **27**, 155–169 (2011).
25. Browne, M., Goodwin, B. C. & Rockloff, M. J. Validation of the short gambling harm screen (sghs): A tool for assessment of harms from gambling. *Journal of Gambling Studies* **34**, 499–512 (2018).
26. Browne, M. *et al.* Assessing gambling-related harm in victoria: A public health perspective. Tech. Rep., Victorian Responsible Gambling Foundation (2016).
27. Canale, N., Vieno, A. & Griffiths, M. D. The extent and distribution of gambling-related harms and the prevention paradox in a british population survey. *Journal of Behavioral Addictions* **5**, 204–212 (2016).
28. Salonen, A. H., Hellman, M., Latvala, T. & Castrén, S. Gambling participation, gambling habits, gambling-related harm, and opinions on gambling advertising in finland in 2016. *Nordic Studies on Alcohol and Drugs* **35**, 215–234 (2018).
29. Langham, E. *et al.* Understanding gambling related harm: A proposed definition, conceptual framework, and taxonomy of harms. *BMC Public Health* **16**, 80 (2016).
30. Wardle, H., Reith, G., Best, D., McDaid, D. & Platt, S. Measuring gambling-related harms: A framework for action. *Gambling Commission* (2018).
31. Browne, M. & Rockloff, M. J. Prevalence of gambling-related harm provides evidence for the prevention paradox. *Journal of Behavioral Addictions* **7**, 410–422 (2018).
32. Collins, P., Shaffer, H. J., Ladouceur, R., Blaszczyński, A. & Fong, D. Gambling research and industry funding. *Journal of Gambling Studies* **36**, 1–9 (2019).
33. Delfabbro, P. & King, D. L. Challenges in the conceptualisation and measurement of gambling-related harm. *Journal of Gambling Studies* **35**, 743–755 (2019).
34. Browne, M. *et al.* What is the harm? applying a public health methodology to measure the impact of gambling problems and harm on quality of life. *Journal of Gambling Issues* **36** (2017).

35. Markham, F., Young, M. & Doran, B. The relationship between player losses and gambling-related harm: Evidence from nationally representative cross-sectional surveys in four countries. *Addiction* **111**, 320–330 (2016).
36. Markham, F., Young, M. & Doran, B. Gambling expenditure predicts harm: Evidence from a venue-level study. *Addiction* **109**, 1509–1516 (2014).
37. Blaszczynski, A., Ladouceur, R. & Shaffer, H. J. A science-based framework for responsible gambling: The reno model. *Journal of Gambling Studies* **20**, 301–317 (2004).
38. Rose, G. *The strategy of preventive medicine* (Oxford University Press, 1992).
39. Financial Inclusion Commission. Improving the financial health of the nation (2015). URL https://www.financialinclusioncommission.org.uk/pdfs/fic_report_2015.pdf.

Acknowledgements

We thank Anna Trendl and Heather Wardle for comments on an earlier draft of this manuscript. We thank Robyn Burton, Zoe Clarke, Clive Henn, John Marsden, Marguerite Regan, Casey Sharpe, and Maria Smolar from Public Health England and Laura Balla, Lauren Cole, Kelly King, Peter Rangeley, Helen Rhodes, Chris Rogers, and David Taylor from the Gambling Commission for providing feedback on a presentation of this work. We thank Abhijit Akerkar, Dan Collins, Trystan Davies, Dylan Eales, Ed Fitzhugh, Paul Jefferson, Taek Bo Kim, Martin King, Andrew Lazarou, Marc Lien, and Gary Sanders for their assistance. We thank the Customer Vulnerability team, with whom we worked as part of their ongoing strategy to help vulnerable customers. We acknowledge funding from Lloyds Banking group, who also provided us with the data, but had no other role in study design, analysis, decision to publish, or preparation of the manuscript. The views and opinions expressed are those of the authors and do not necessarily reflect the views of Lloyds Banking group, its affiliates, or its employees. We also acknowledge funding from Economic and Social Research Council (ESRC) Grants ES/P008976/1 and ES/N018192/1. The ESRC had no role in study design, data collection and analysis, decision to publish, or preparation of the manuscript.

Author contributions

P.P. and P.N. proposed the initial concept. All authors contributed to the design of the analysis and the interpretation of the results. J.G. and N.S. wrote the initial draft; all authors contributed to the revision. N.M. and P.P. constructed variables and N.M. prepared all figures and tables. D.L. established collaboration with the Bank. D.L., J.G., and N.S. secured funding for the research. P.N. conducted a review of the existing literature.

Competing interests

N.M. was previously, and D.L. is currently, an employee of LBG. P.P. was previously a contractor at LBG. They do not, however, have any direct or indirect interest in revenues accrued from the gambling industry. In the last three years P.N. has contributed to research projects funded by GambleAware, Gambling Research Australia, NSW Responsible Gambling Fund, and the Victorian Responsible Gambling Foundation. In 2019 P.N. received travel and accommodation funding from the Spanish Federation of Rehabilitated Gamblers, and in 2020 received an open access fee grant from Gambling Research Exchange Ontario. The other authors declare no competing interests.

Figures

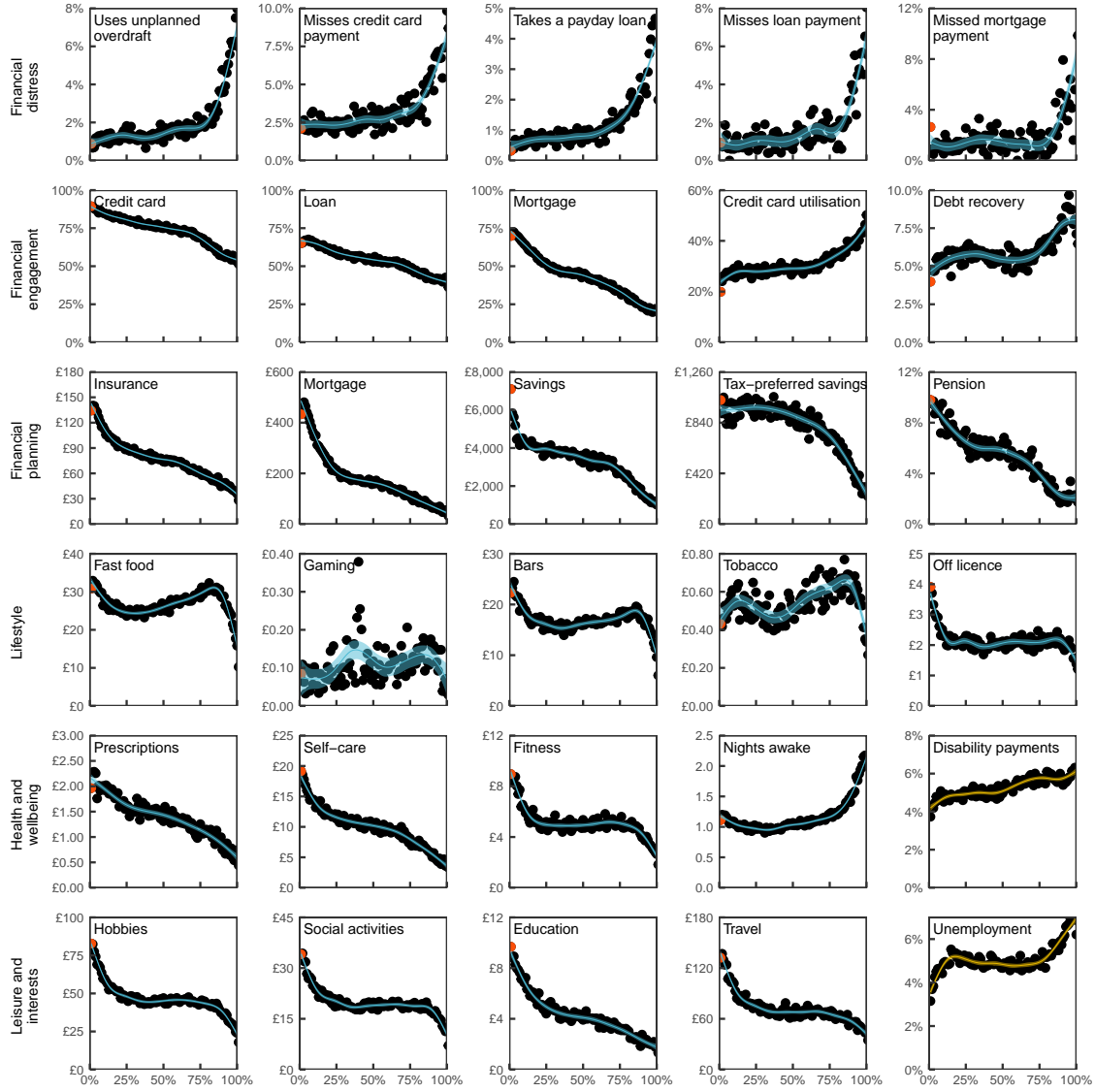


Figure 1: Gambling and financial, lifestyle, and well-being outcomes. Binned scatterplots with account months binned by their gambling percentile rank at $t = 0$ on the x -axis. The sample is restricted to individuals who gambled at least once in 2018, so is not generalisable to those who did not gamble during the observation period. Individuals who did not gamble in $t = 0$ but did gamble at some point in 2018 are captured at 0% (red dot). Account months with gambling are binned into 1% bins based on the percentage of the total spend gambled in a month. Means of the dependent variable at $t = 1$ for each bin are plotted on the y -axis. The trend line shows smoothing with cubic regression splines on the underlying raw data. Shading denotes 95% confidence intervals. First row: financial distress; second row: financial inclusion; third row: financial planning; fourth row: lifestyle; fifth row: health and well-being; sixth row: leisure and interests. Financial distress measures are: probability of entering an unplanned overdraft, missing a debt repayment for credit cards, loans, or mortgages, and taking a payday loan. Financial inclusion measures are: having a credit card, having a loan, having a mortgage, credit card utilisation, making a debt recovery payment. Financial planning measures are: holding insurance, paying down mortgage, saving money, retirement account saving, self-invested pension saving. Lifestyle, Health and well-being, and Leisure and Interests outcomes are measured in UK pounds; with the exceptions of disability payment receipt and unemployment, which are measured as a percentage of the sample. All blue plots are based on estimates for Sample 1 ($N = 102,195$) and orange plots are based on estimates for Sample 2 ($N = 6,515,557$).

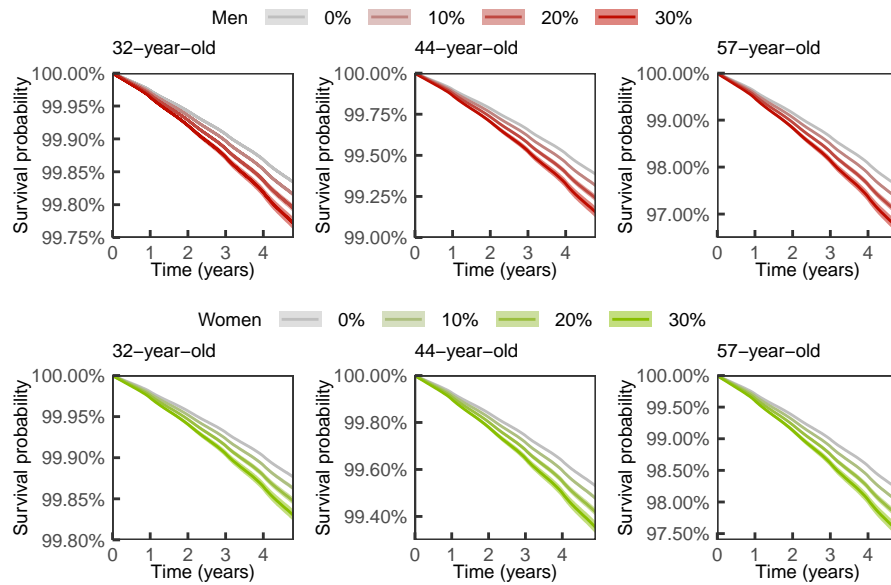


Figure 2: Gambling and mortality. Cox regression survival analysis of mortality rate (time in years) beginning in 2014 ($N = 6,515,557$). Survival is modelled as the percentage of total spend gambled in 2013 (colour intensity) while controlling for gender and age in 2013 (colour and panel). The model censors individuals who left the sample for reasons other than mortality (e.g., switched bank). Shading denotes 95% confidence intervals. Note that the y -scale varies between panels.

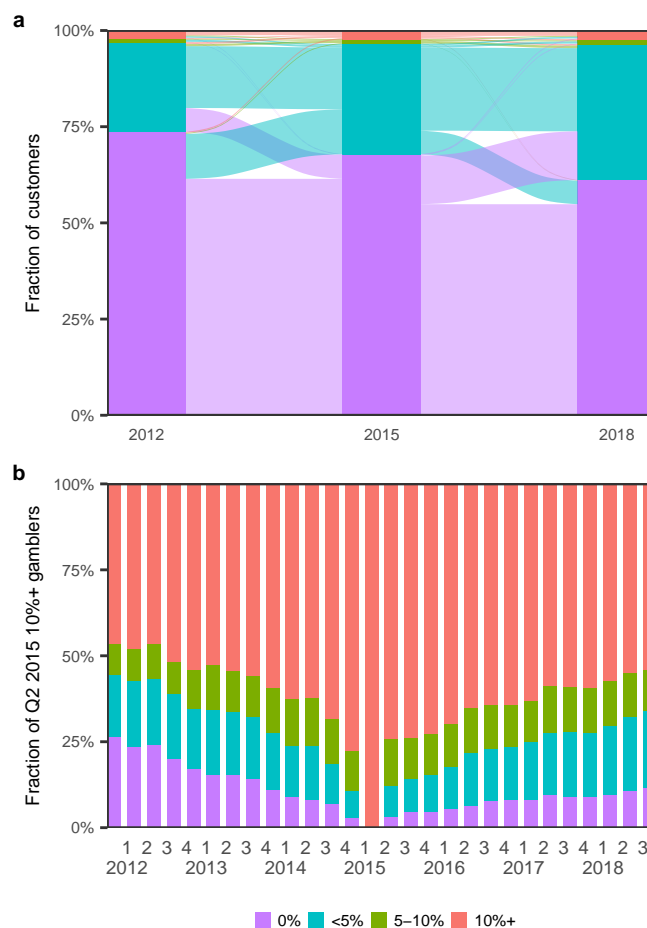


Figure 3: Persistence of gambling. The movement of individuals between levels of the percentage of total spend gambled ($N = 101,151$). Top: flows of individuals into and out of levels of gambling in 2015. Bottom: levels of gambling over quarters in a subset of individuals gambling more than 10% of their total spend in Quarter 2 of 2015 ($N = 2,168$).

Tables

Table 1: Summary statistics for Sample 1.

	Mean	SD	<i>p</i> 25	<i>p</i> 50	Percentiles		
					<i>p</i> 75	<i>p</i> 90	<i>p</i> 99
Panel A: Individual Annual Totals							
Gambling Transaction in 2018 (1/0)	.43						
Number of Transactions	24.31	118.37	0	0	10	35	515
Number of Transactions (>0)	56.05	174.74	3	12	30	112	843
Transactions (£)	583.30	8907.18	0.00	0.00	110.00	498.00	11200.00
Transactions (£, >0)	1345.17	13488.58	40.00	125.00	438.00	1831.00	22060.00
Transactions as % Spending	1.59	7.02	0.00	0.00	0.39	1.92	40.12
Transactions as % Spending (>0)	3.67	10.30	0.17	0.53	1.70	7.91	58.18
<i>N</i>	102195						
Panel B: Individual × Months							
Gambling Transaction in month (1/0)	.26						
Number of Transactions	2.05	11.16	0	0	1	3	45
Number of Transactions (>0)	7.79	20.71	1	2	5	17	100
Transactions (£)	49.17	911.22	0.00	0.00	8.00	40.00	908.00
Transactions (£, >0)	186.83	1769.01	10.00	22.50	70.00	275.00	2723.70
Transactions as % Spending	1.53	7.28	0.00	0.00	0.22	1.85	40.87
Transactions as % Spending (>0)	5.83	13.27	0.54	1.16	3.64	15.11	71.94
<i>N</i>	1210632						